

**OCTOBER 25, 2024** 

# **SMALL-SCALE CRAFT BREWING**

- Full-Day of Live, Online Seminars and Q&A Panels
- Access to Video Recordings and Course Materials of All Sessions
- 3 Learning Tracks: Business & Sales, Brewing Operations, Start-Ups
- Get Your Questions Answered Live by Craft Beer Experts
- Interact with Other Small-Scale Craft Brewers & Breweries-In-Planning
- Q&A Sessions with Leading Small-Scale Brewing Suppliers



## **NANOCON ONLINE LEARNING TRACKS**

### **BREWERY OPERATIONS**

- Yeast Management for Nanos
- Brewing Equipment TLC: Maintenance & Upkeep
- · Setting up your Brewery to Make More Than Beer
- · Better Brewery Production Planning

#### **SALES & BUSINESS OPERATIONS**

- Standing Out in a Crowded Taproom Market
- Brewery & Taproom Financial Metrics to Follow
- How Much is my Brewery Worth?: Understanding Evaluations
- 5 Timely Marketing Tips for Today's Changing Craft Beer Landscape

#### **START-UPS**

- Financing your Start-Up Brewery
- · Reducing Brewery Start-Up Risk

- Guide to Beer Pricing
- · Keys to a Successful Transition from Homebrewer to Brewery Owner

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