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**Your
Nano
Canning
Solution**



Today's Agenda

- **Why you should package**
- **Aspects to Consider & Questions to Ask**
- **The Cano Difference**



Meet The Team



Eric Walters
Sales & Marketing



Andrew Grady
Founder & Builder



Marshall Norris
Canning Expert

Why you should be packaging



- **Past Limitations**

- **Space**
- **Efficiency**
- **Financial**
- **Complexity**

Why you should package



- **Today's Market**
 - **Affordable**
 - **Compact**
 - **Efficient**

Why you should package



- **HUGE Opportunity**
 - **Increased Revenue**
 - **Cooperage + Shelf Life**
 - **Brand Awareness**

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Aspects To Consider

- **Goals**

- **Can Size**
- **In-House**
- **Statewide?**
- **Regional?**
- **Mobile Canning**



Aspects To Consider

- **Quality**

- **Prepackaged Product**
- **Dissolved Oxygen**
- **Your Process Standards**



Aspects To Consider

- **Cost**

- **Budget**
- **What are you getting?**
- **Packaging Costs**



Aspects To Consider

- **Space**
 - **Storage**
 - **Operation Location**
 - **Utility Access**



Aspects To Consider

- **Utilities**

- **Cleaning**
- **Drain Access**
- **CO2**
- **Compressor**
- **Electrical**

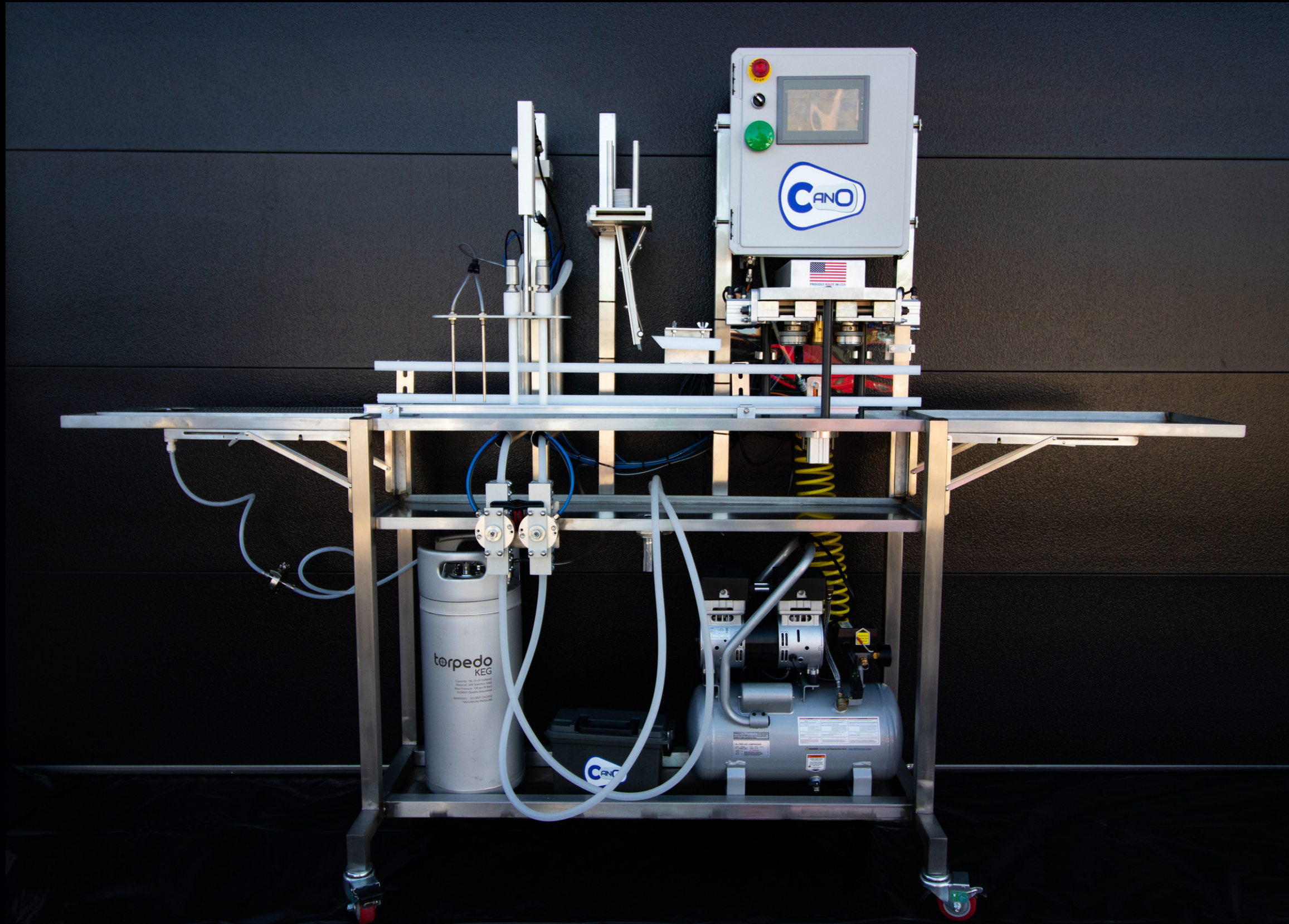


Aspects To Consider

- **Final Considerations**
 - **Can Rinse**
 - **Machine Cleaning**
 - **Purge Process**
 - **Lid Placement**
 - **Pack in, Pack out**
 - **Flow in your space**



The Cano Difference



- **Our Mission**
 - **Quality**
 - **Affordable**
 - **Compact**
 - **Simple**

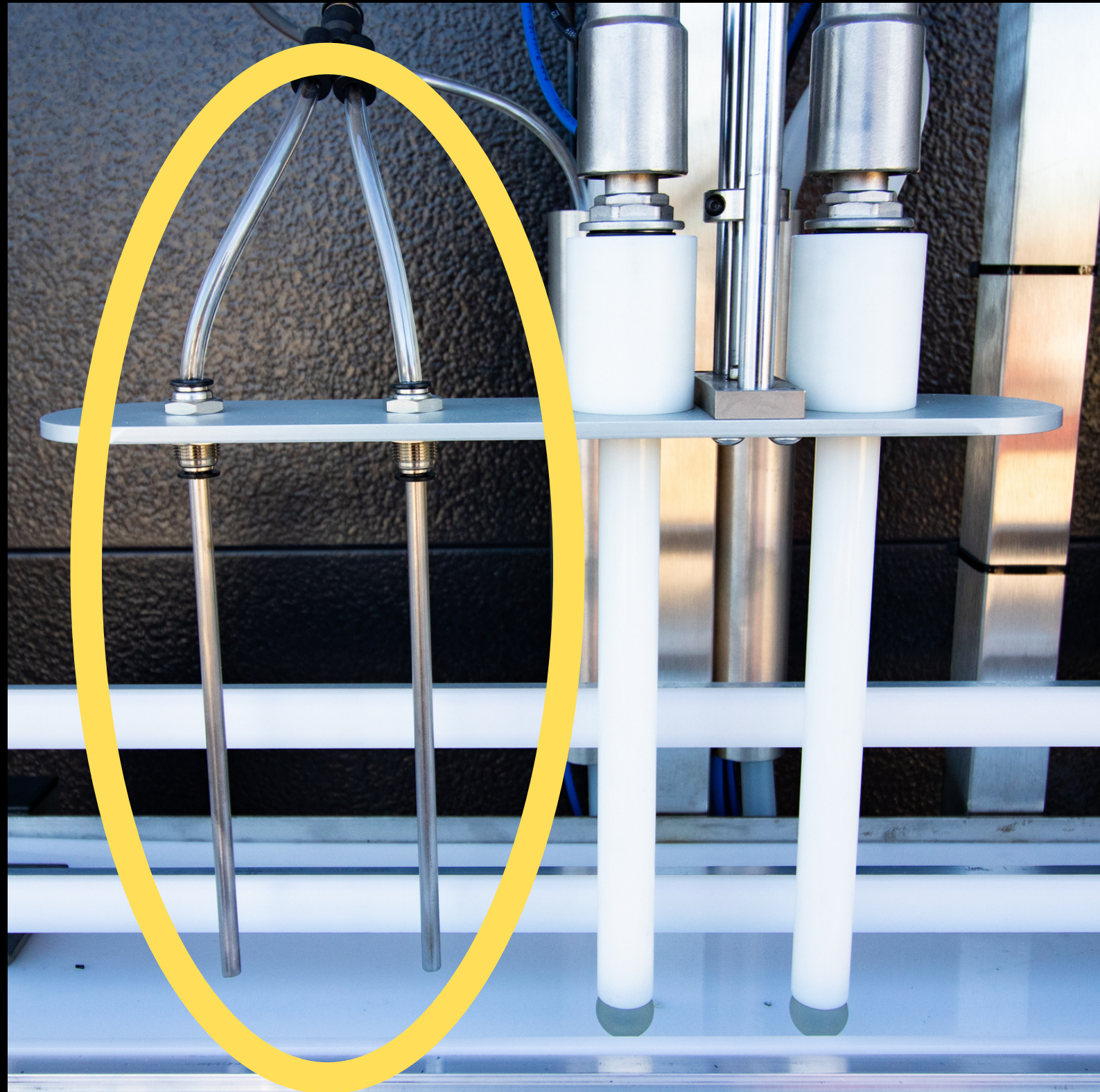
The Cano Difference



- **Quality**

- **Prepackaged Product**
- **Adaptability**
- **Dissolved Oxygen**
- **The Seamer**

The Cano Difference



- **Dissolved Oxygen**
 - **Prepurge CO2**
 - **Closed Nozzles**
 - **Bottom Fill**
 - **Foam via Flow Control**

The Cano Difference



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The Cano Difference



- **Dissolved Oxygen**
 - **Lid Placement**
 - **Cap on Foam**
 - **Skate**
 - **Fill-to-Seam**
 - **QC via Weighing**

The Cano Difference

- **Dissolved Oxygen**



- **Cap on Foam**

- **Lid Placement**

- **Skate**

- **Fill-to-Seam**

- **QC via Weighing**

The Cano Difference



- **Dissolved Oxygen**
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The Cano Difference



Video sped up

- **The Seamer**
 - **Ability to package multiple can sizes with no adjustments**
 - **Seam Test Ability**
 - **Simple Maintenance**

The Cano Difference



- **The Seamer**

- **Ability to package multiple can sizes with no adjustments**
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The Cano Difference



- **The Seamer**
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The Cano Difference

- **Cost of the Canner**
 - **\$25,000**
 - **Ready to Rock**
 - **No Need for 3 Phase Power**
 - **Only Shipping & Training**



The Cano Difference

- **Cost of the Canner**
 - **No Add-Ons for:**
 - **Rinse**
 - **Air Compressor**
 - **Tool Kit**
 - **CIP Container + Whip**
 - **CO2 Splitter**
 - **QC Scale**



The Cano Difference

- **Space**

- **4x1 storage, 8x1 operating**
- **Locking Casters**
- **Bring it to the beer**
- **Drainage Flexibility**
- **50ft standard 110v GFCI**
- **Self-Containment**



The Cano Difference

- **Utilities**

- **Standard 110v GFCI**
- **Self-Contained Drainage**
- **Quiet Compressor**
- **Self-Contained CIP/Rinse**
- **Regulator**
- **Splitter**



The Cano Difference

- **Final Considerations**
 - **The Complete Package**
 - **Ease of Operation**
 - **Software**
 - **Simple Design**
 - **Streamlined**



The Simple Machine Story

- Goal at the beginning
- COVID
- Packaged Necessary
- Saving Grace
- Where We Are Today





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