

	Wis Price	Ret Price	ABC				
			Cost	Month 1	Month 2	Month 3	Month 4
<b>Total BBLs</b>	<b>30%</b>	<b>70%</b>	-	27	27	27	27
<b>Pints</b>							
IPA	\$ 3.00	\$ 6.00	-	346	346	346	346
IPA Orange	\$ 3.00	\$ 6.00	-	342	342	342	342
Hazy IPA	\$ 3.00	\$ 6.00	-	473	473	473	473
Pilsner	\$ 3.00	\$ 6.00	-	659	659	659	659
Lager	\$ 2.50	\$ 5.00	-	547	547	547	547
IPA Experiment	\$ 4.00	\$ 7.00	-	428	428	428	428
<b>Total</b>		<b>IN BBL</b>	-	<b>12.15</b>	<b>12.15</b>	<b>12.15</b>	<b>12.15</b>
<b>1/6 BBLs</b>							
IPA	\$ 55.26	\$ 80.00	9.29	3	3	3	3
IPA Orange	\$ 55.26	\$ 80.00	9.58	3	3	3	3
Hazy IPA	\$ 55.26	\$ 80.00	7.62	4	4	4	4
Pilsner	\$ 55.26	\$ 80.00	6.83	5	5	5	5
Lager	\$ 55.26	\$ 80.00	5.93	4	4	4	4
IPA Experiment	\$ 55.26	\$ 80.00	11.39	3	3	3	3
<b>Total</b>		<b>IN BBL</b>	-	<b>3.78</b>	<b>3.78</b>	<b>3.78</b>	<b>3.78</b>
<b>Cases (24/16)</b>							
IPA	\$ 60.00	\$ 78.00	18.66	14	14	14	14
IPA Orange	\$ 60.00	\$ 78.00	18.83	14	14	14	14
Hazy IPA	\$ 60.00	\$ 78.00	17.69	19	19	19	19
Pilsner	\$ 60.00	\$ 78.00	17.23	27	27	27	27
Lager	\$ 60.00	\$ 78.00	16.71	23	23	23	23
IPA Experiment	\$ 60.00	\$ 78.00	19.88	17	17	17	17
<b>Total</b>		<b>IN BBL</b>	-	<b>11.07</b>	<b>11.07</b>	<b>11.07</b>	<b>11.07</b>
Full pour	0%						
Half pour	0%						
cans	41%						
pints	45%						
sixtels	14%						

Brewing Projected Beer Volume									
Month 5	Month 6	Month 7	Month 8	Month 9	Month 10	Month 11	Month 12	Year 1	
36	36	36	36	36	27	27	27	369	Sales Mix
461	461	461	461	461	346	346	346	4,729	12%
456	456	456	456	456	342	342	342	4,679	12%
630	630	630	630	630	473	473	473	6,458	17%
878	878	878	878	878	659	659	659	9,001	24%
729	729	729	729	729	547	547	547	7,476	20%
571	571	571	571	571	428	428	428	5,848	15%
<b>16.20</b>	<b>16.20</b>	<b>16.20</b>	<b>16.20</b>	<b>16.20</b>	<b>12.15</b>	<b>12.15</b>	<b>12.15</b>	<b>166</b>	
3	4	4	4	4	3	3	3	37	12%
4	4	4	4	4	3	3	3	38	12%
5	5	5	5	5	4	4	4	52	17%
7	7	7	7	7	5	5	5	73	24%
6	6	6	6	6	4	4	4	61	20%
5	5	5	5	5	3	3	3	47	15%
<b>5.04</b>	<b>5.04</b>	<b>5.04</b>	<b>5.04</b>	<b>5.04</b>	<b>3.78</b>	<b>3.78</b>	<b>3.78</b>	<b>52</b>	
18	18	18	18	18	14	14	14	188	12%
18	18	18	18	18	14	14	14	188	12%
26	26	26	26	26	19	19	19	266	17%
37	37	37	37	37	27	27	27	375	24%
31	31	31	31	31	23	23	23	313	20%
23	23	23	23	23	17	17	17	234	15%
<b>14.76</b>	<b>14.76</b>	<b>14.76</b>	<b>14.76</b>	<b>14.76</b>	<b>11.07</b>	<b>11.07</b>	<b>11.07</b>	<b>151</b>	

: input cell  
 : comes from recipe costing template

Kegs		
Keg Collar	\$	0.78
Keg Cap	\$	0.18
	\$	<u>0.96</u>

Canning Service	\$	5.40
Can and lid	\$	3.60
Sleeve	\$	2.88
Tray	\$	0.37
Paktek	\$	1.02
Cost/case:	\$	<u>13.27</u>

With losses and taproom BBL allocation				
	Prod in BBL	Less: Prod loss	Less: Taproom	Avail to sell
Month 1	30	27.00	0	27
Month 2	30	27.00	0	27
Month 3	30	27.00	0	27
Month 4	30	27.00	0	27
Month 5	40	36.00	0	36
Month 6	40	36.00	0	36
Month 7	40	36.00	0	36
Month 8	40	36.00	0	36
Month 9	40	36.00	0	36
Month 10	30	27.00	0	27
Month 11	30	27.00	0	27
Month 12	30	27.00	0	27
	<b>410</b>	<b>369</b>	<b>-</b>	<b>369</b>