SCHEDULE AT-A-GLANCE

Accurate Short- and Long-Term

Brewery Financial Forecasts

(All Times are Eastern)

5:00 - 6:00 PM



Brewery Law 101

NanoCon Online Day #1 • Friday, November 3, 2023

| 11:00 AM - 12:00 PM | Brewery Cash Flow Strategies | QC Fixes: Troubleshooting Test Results | Taproom Design Best Practices | | |
|----------------------------------------------------|-----------------------------------------------------------------------------------|-------------------------------------------|-------------------------------------------------------------------------|--|--|
| 12:10 - 12:40 PM | | Q&A WITH NANO VENDORS | | | |
| 12:50 - 1:50 PM | Best Practices for Using Thiolized Yeast | Brewery Insurance 101 | Understanding Brewery Trademarks & Avoiding Mistakes | | |
| 2:00 – 3:00 PM | | NANO BREWERYTRENDS PANEL | | | |
| 3:10 - 4:10 PM | Heat It Up: Deciding Between Electric, Steam, Oil or Direct-Fired Brew Systems | Taproom Event Planning Panel | Low and No-Alcohol Beer Production for Nanos | | |
| 4:20 - 4:50 PM | | Q&A WITH NANO VENDORS | | | |
| 5:00 - 6:00 PM | Legal Checkup List for Breweries | Small-Scale Glycol Systems | From Brew Pot to Brewhouse: Sizing Up Homebrew Recipes to Nano Scale | | |
| | | | | | |
| NanoCon Online Day #2 • Saturday, November 4, 2023 | | | | | |

| NanoCon Online Day #2 • Saturday, November 4, 2023 | | | | | | | |
|----------------------------------------------------|---------------------|-----------------------------------------------|-----------------------------------------|-----------------------------------------------------|--|--|--|
| | 11:00 AM - 12:00 PM | Understanding Taproom Customer Motivations | Dialing in Sourness: pH vs. TA | 1 Barrel or 5? Determining Start-Up Brewery Size | | | |
| | 12:10 - 12:40 PM | | Q&A WITH NANO VENDORS | | | | |
| | 12:50 - 1:50 PM | Using a Malt COA to Brew Better Beer | Build a Better Brewery Business Plan | Strategic Email Marketing for Breweries | | | |
| | 2:00 - 3:00 PM | | NANO BUSINESS TRENDS PANEL | | | | |
| | 3:10 - 4:10 PM | Branding for Start-Up Breweries | Pitfalls of Selling or Buying a Brewery | Staying on Top of Brewery Maintenance | | | |
| | 4:20 - 4:50 PM | | Q&A WITH NANO VENDORS | | | | |

Keys to Better Brewery

Production Schedules